



KAMBI SPORTS SOLUTIONS

Kambi Group plc Q3 Report

29 October 2014

OUTLINE

Quarterly Highlights

Financial Update

Kambi Initiatives

Instant Betting

Integrity in Sports

Conclusion

Q&A



KAMBI IN BRIEF



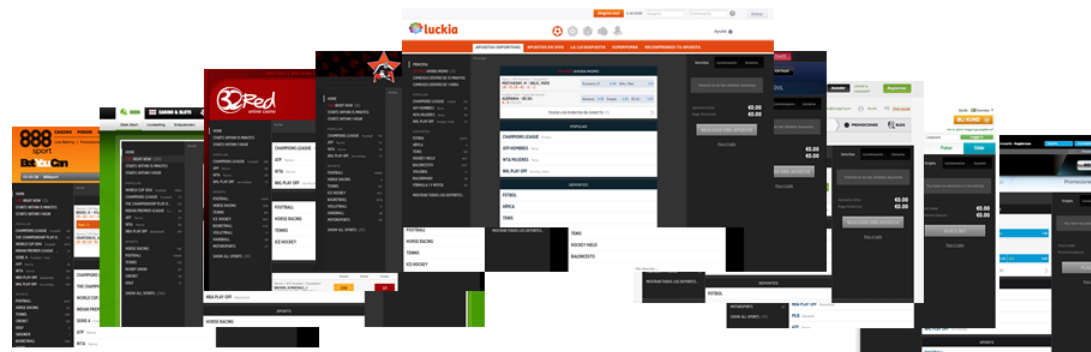
Premium turnkey sports betting solution for all channels

Proprietary System

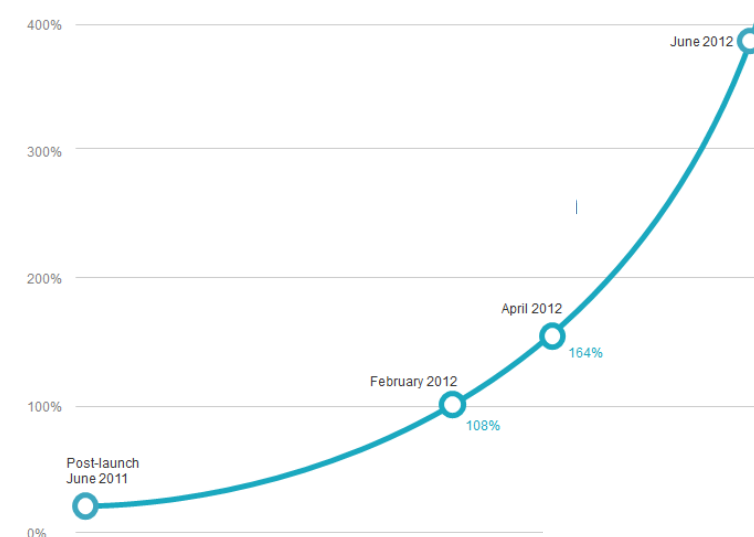
Intellectual Property

Scalable Model

Our business model and experience position Kambi very well for further growth



11 fully serviced customers



Our customers are outperforming the market

QUARTERLY HIGHLIGHTS

68% revenue increase



launched its Sportsbook in Spain

 **luckia**® extended its contract with Kambi

Associate member of the



FINANCIAL HEADLINES

Revenue

Q3 9.5m +68%

YTD 26.7m +78%

Operating profit

Q3 0.9m

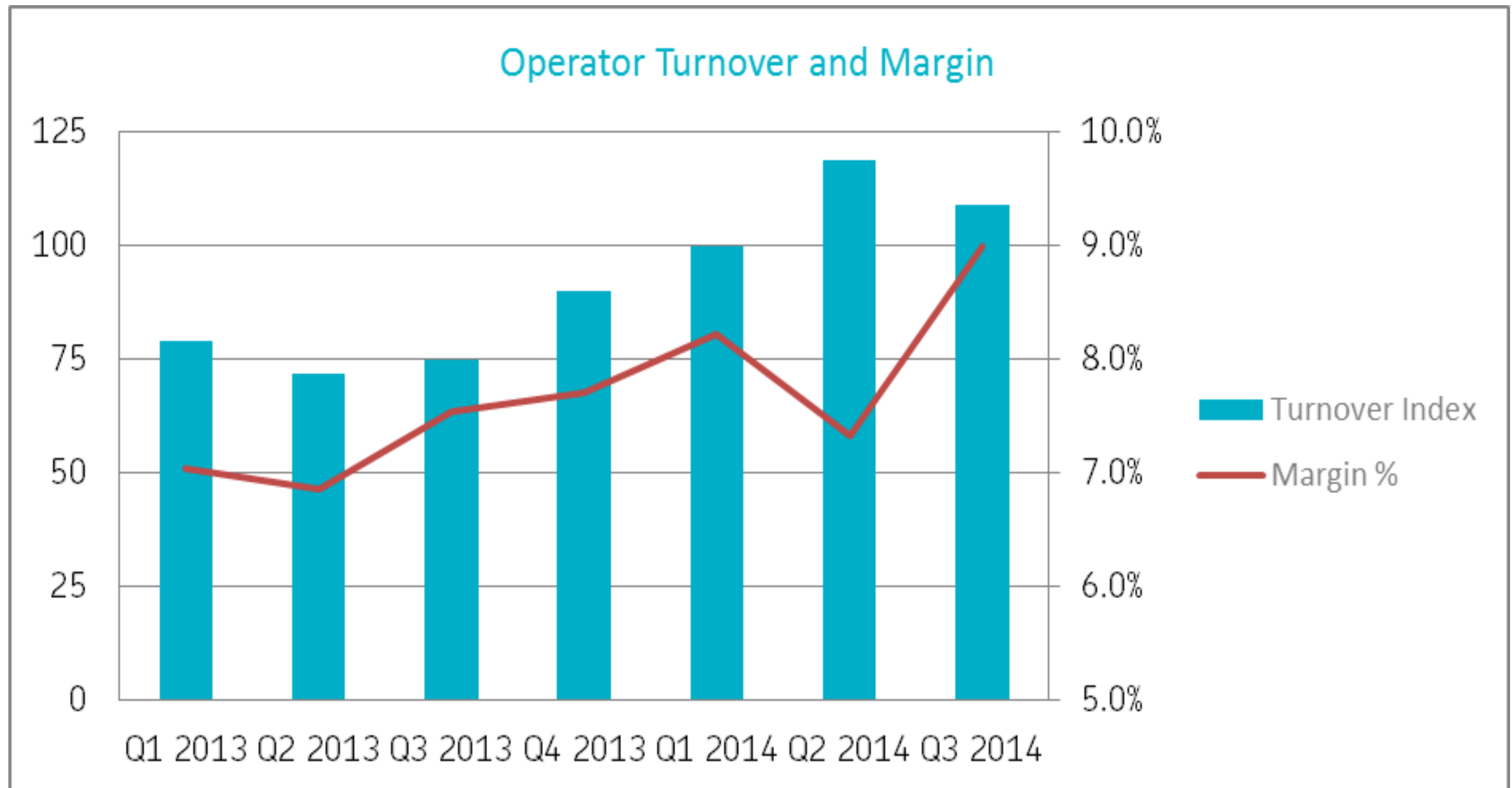
YTD 1.6m

Cash flow

Q3 1.2m

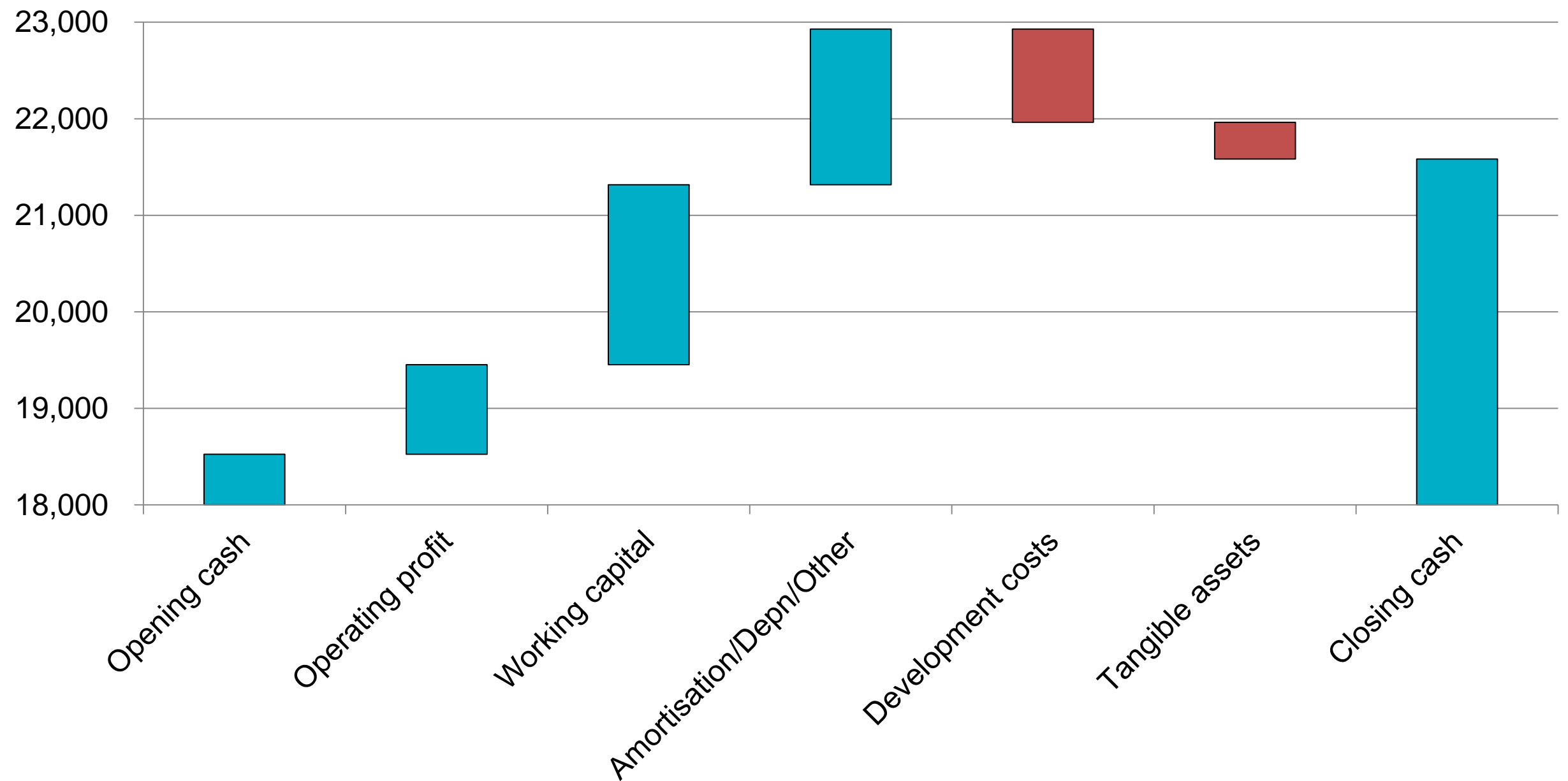
YTD 2.2m

TRADING ANALYSIS



CASH FLOW

EUR '000



KAMBI INITIATIVES

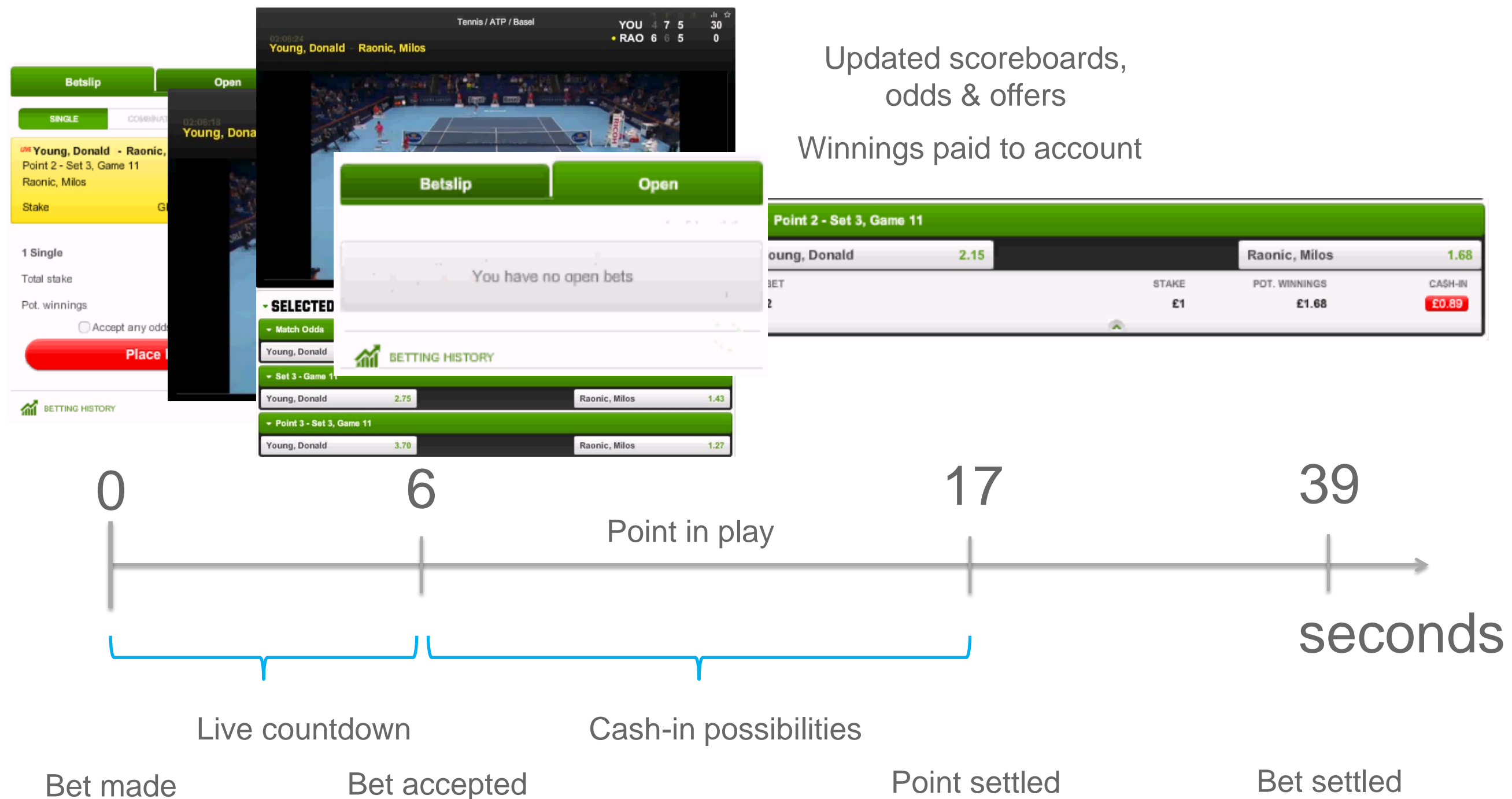
► South America



► Instant Betting



INSTANT BETTING



INSTANT BETTING

Tennis point-by-point & stream

The screenshot shows a betting interface for a tennis match. At the top, it displays 'Tennis / ATP / Basel' and the match 'Young, Donald - Raonic, Milos'. The score is 'YOU 4 7 5 15' and 'RAO 6 0 5 0'. A video stream of the match is shown in the center. Below the stream, there are 'SELECTED MARKETS' with odds for 'Match Odds', 'Set 3 - Game 11', and 'Point 2 - Set 3, Game 11'. The 'POINT' market is selected, showing odds of 2.15 for Young, Donald and 1.68 for Raonic, Milos. A 'Betslip' panel on the right shows 'You have no selections in the betslip' and a 'BETTING HISTORY' section.

Market	Young, Donald	Raonic, Milos
Match Odds	2.20	1.67
Set 3 - Game 11	4.40	1.20
Point 2 - Set 3, Game 11	2.15	1.68

Raonic to serve,
Let's have a bet
on him to win the
next point

Odds: 1.68

INTEGRITY IN SPORTS



CONCLUSION



Strong revenue
growth continues

Contract
extensions secured

Broadening service
& market reach

Q&A

Thank you for your interest



KAMBI GROUP PLC