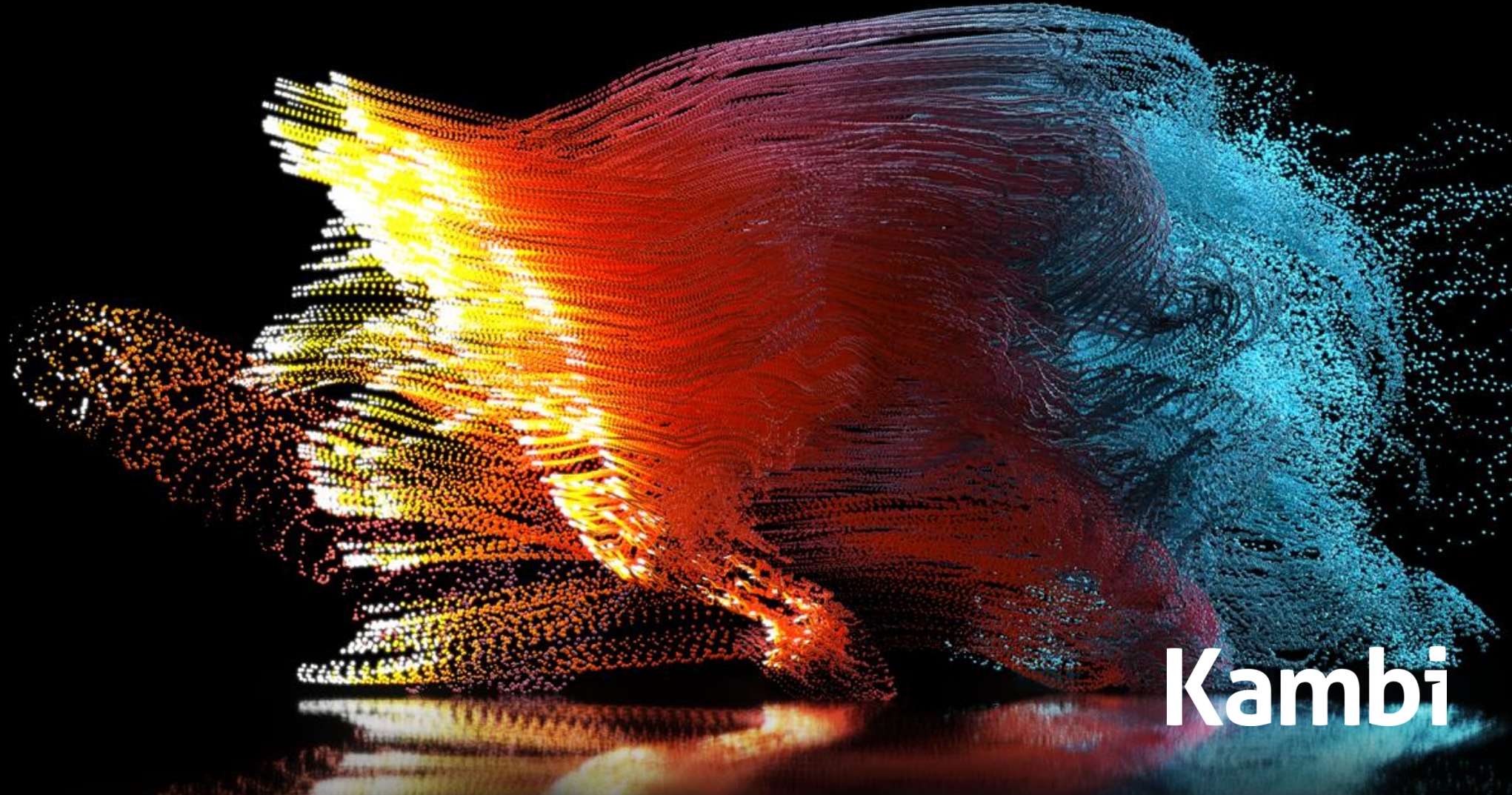


Kambi Group plc

Q2 Report

27 July 2016

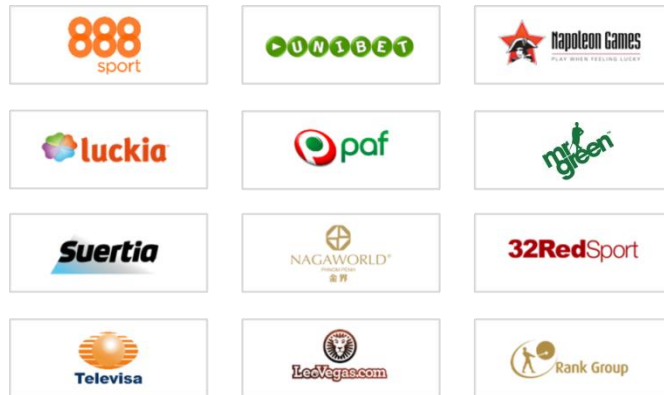


Kambi

Outline

- 1 Kambi overview
- 2 Financial update
- 3 Euro 2016
- 4 New customer signing
- 5 Summary
- 6 Q&A

Kambi overview



Top performing operators




Turnkey sports betting service

493 Employees

Malta, Bucharest, London,
Manila, Stockholm, Sydney


Highlights

46%



Operator turnover increase

28%



Revenue growth for Kambi

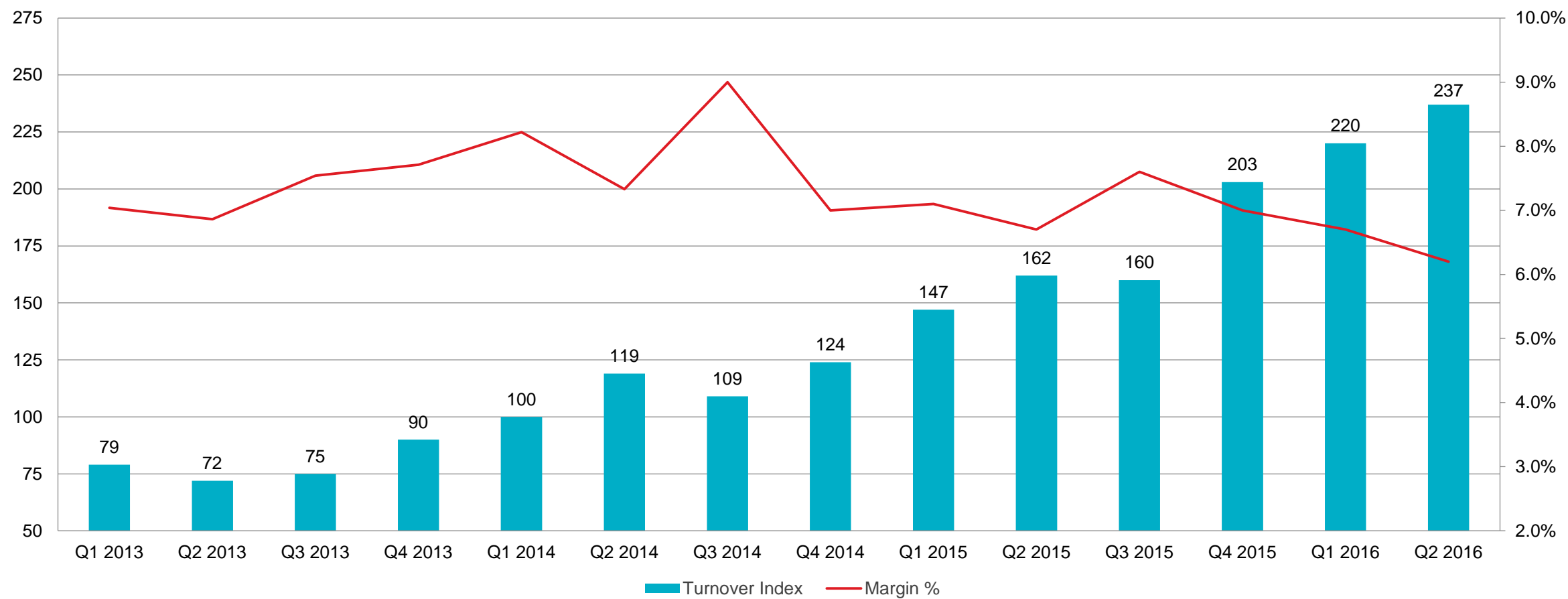
- Exceptional operator turnover increase
- Successful Euro 2016 contributing 11% to overall operator turnover with strong financial & operational performance
- Live ahead of Euro 2016 with 3 new operators:
LeoVegas, Rank Group & Mr Green
- HTML5 client rolled out to all operators

Financial headlines

€m	Q2 2016	Q2 2015
Revenue	€13.7m	€10.7m
Operating profit	€2.0m	€0.8m
Operating margin	14%	7%
Cash flow	€0.1m	€0.2m
Net cash	€20.3m	€15.3m

Operator trading analysis

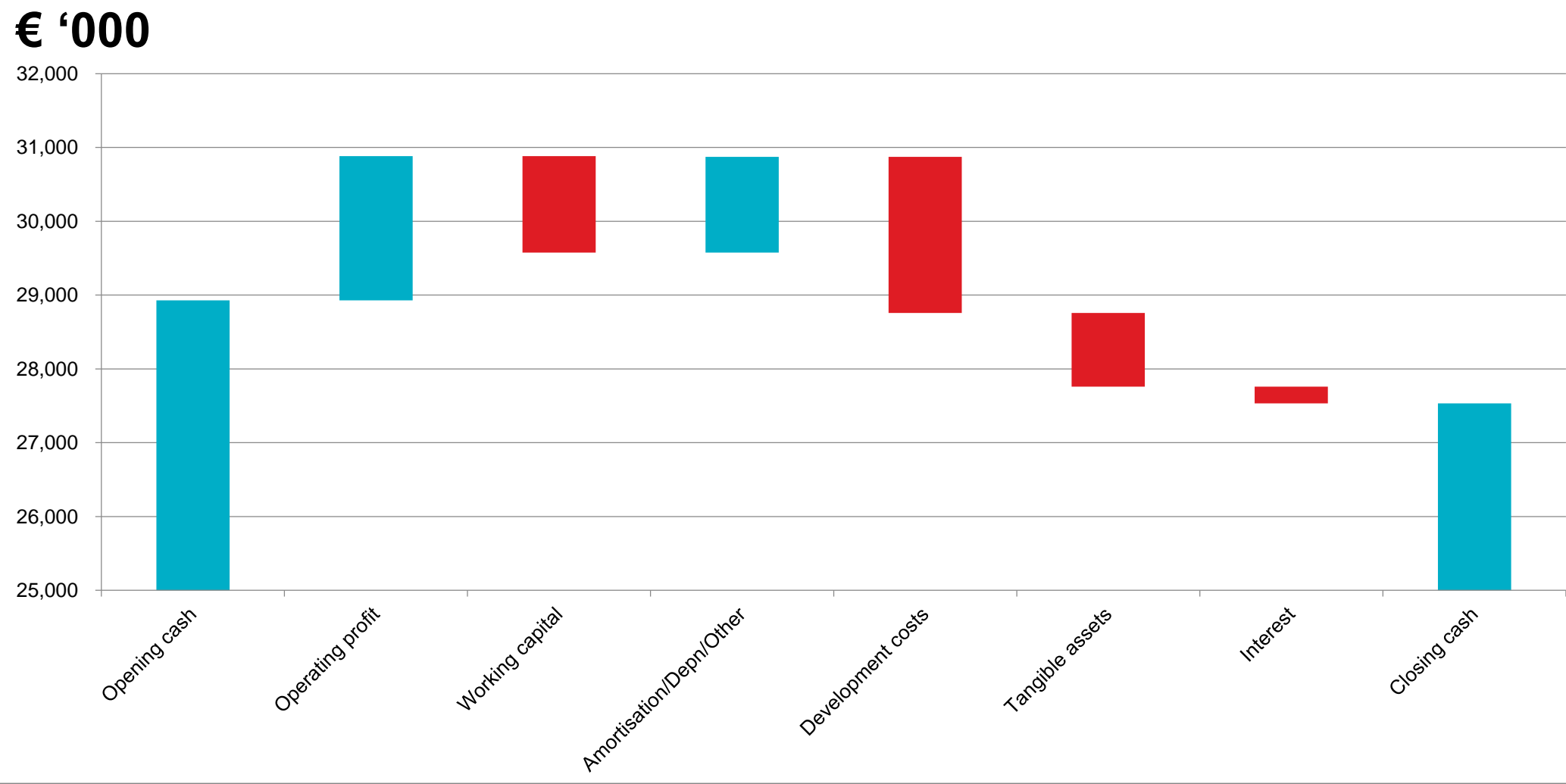
Turnover & margin



Income statement

€m	Q2 2016	Q2 2015
Revenue	13.7	10.7
Operating expenses	-11.7	-9.9
<i>Operating profit</i>	<i>2.0</i>	<i>0.8</i>
Finance costs	-0.1	-0.1
Tax	-0.1	-0.2
<i>Profit after tax</i>	<i>1.8</i>	<i>0.5</i>

Cash flow



New customer signing R. Franco



- Founded in 1965
- One of the most respected gaming brands in Spain
- Retail distribution network across Spain and Latin America
- 40% of Spanish AWP (Amusement With Prizes) market
- Currently operating sports betting on Wanabet.es

Euro 2016

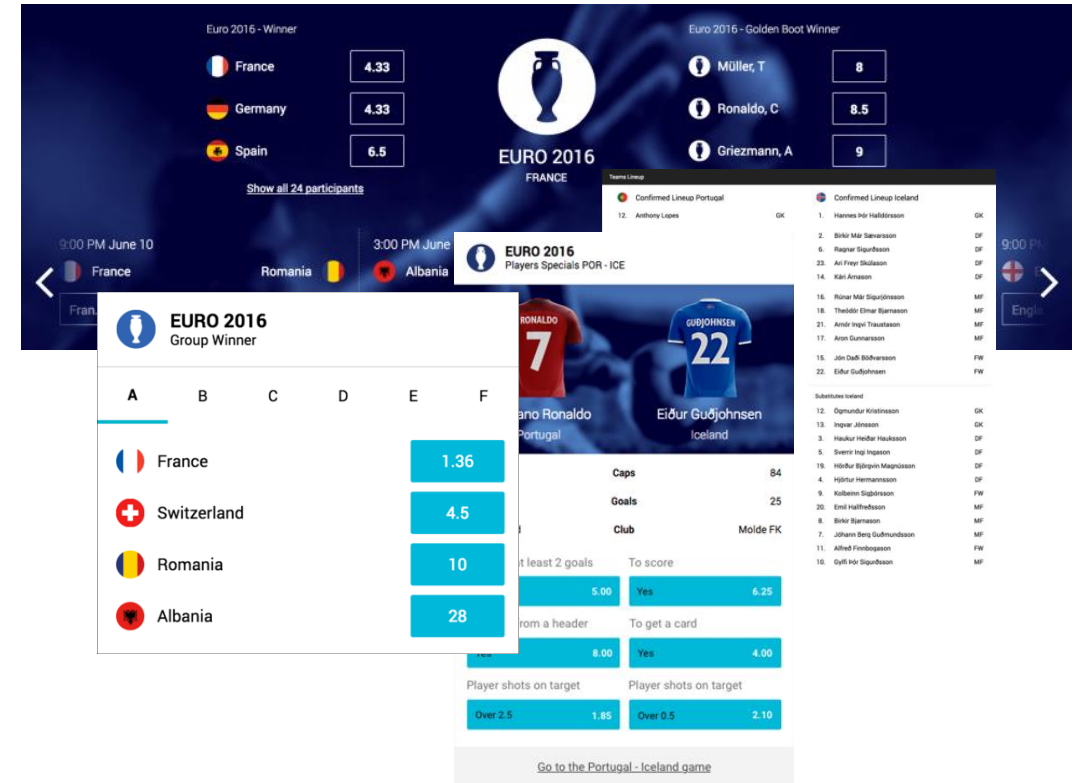
Overview

- Operational success with a leading offering & solid technical performance
- Great results



Euro 2016 widgets

- A number of widgets highlighting the most relevant Euro 2016 offering were made available for the operators
- Widgets like these can simply be built on Kambi's API's by any of our operators



Allowing players to bet
when they want to bet...

Football / Euro 2016

2:58

● England

0

● Iceland

0

0 0 0 0 0 0 0 0 0 0 0 0

Selected Markets10

Full Time

England1.40

Draw4.20

Iceland9.50

Team to go through including extra time & penalty shootout

England1.16

Iceland4.70

Total Goals

Over 2.52.20

Under 2.51.65

Half Time

England2.05

Draw2.14

Iceland8.50

Total Goals - 1st Half

Over 0.51.48

Under 0.52.55

Total Goals - 0:00-29:59

Over 0.52.02

Under 0.51.75

Our brand messages

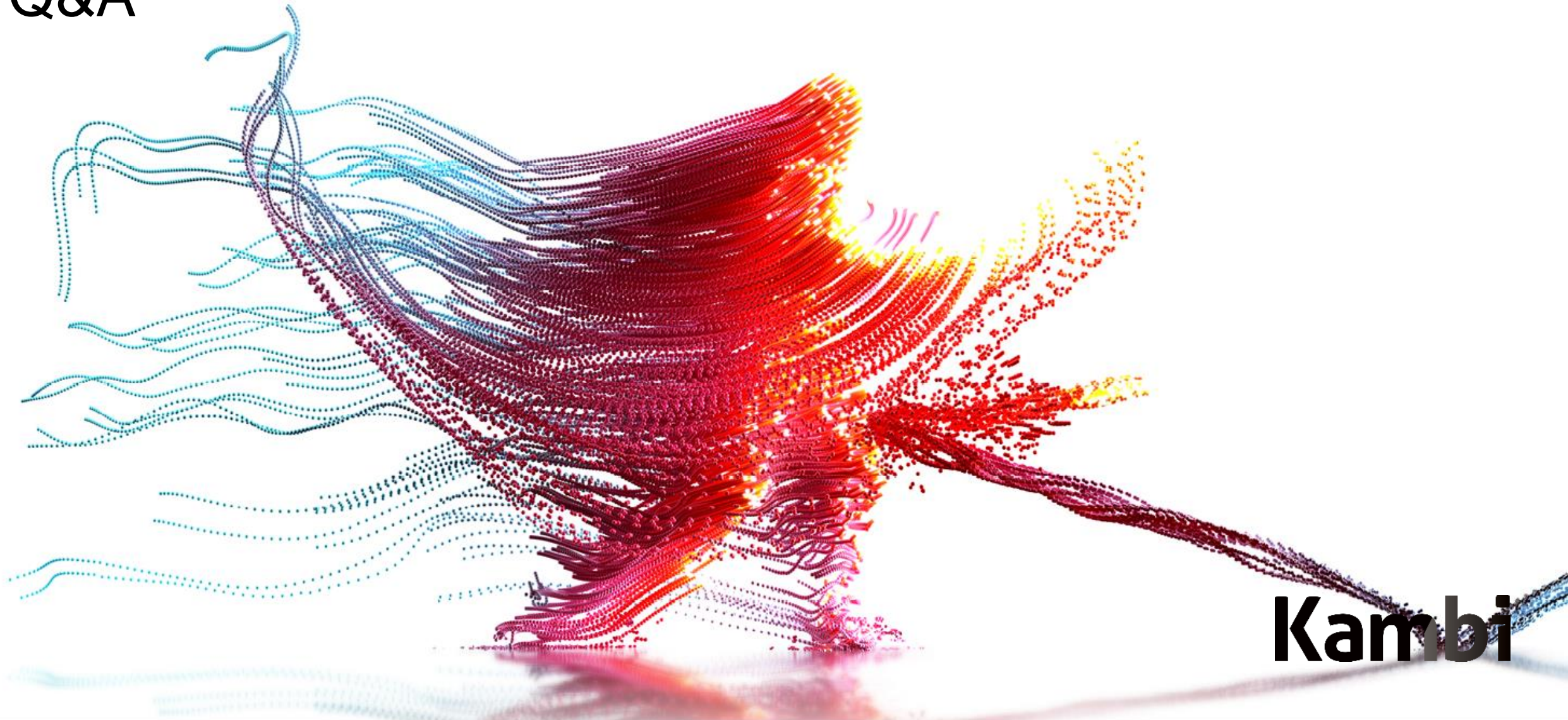


Summary

- Stellar performance by our operators
- A very successful Euro 2016 event
- Exciting new customer in R. Franco
- Very well positioned for future growth

Thank you!

Q&A



Kambi